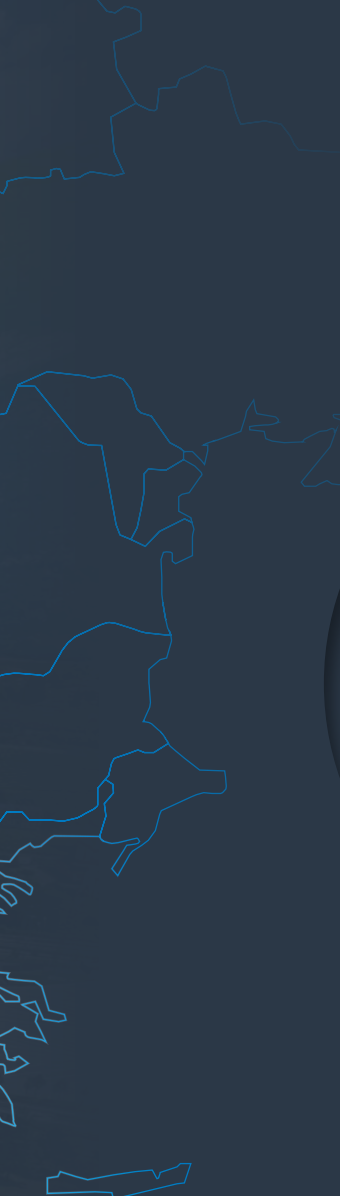


Trentino Sviluppo
where enterprise
is possible



Trentino



WHERE WE ARE

Trentino,

a small

land

of large

figures

TERRITORY

area sqm

6,212
(2% of Italy)

municipalities

176

inhabitants

538,579

WORK

GDP per capita

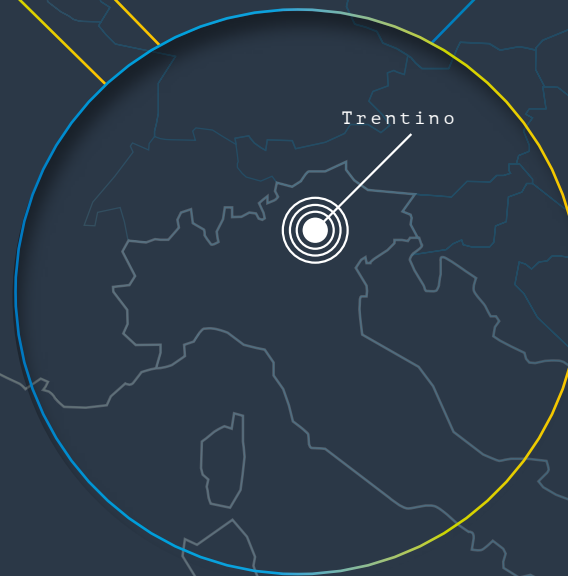
36,310
euro

unemployment
rate

4.6%

active companies

46,417



Trentino

TRAINING, RESEARCH AND DEVELOPMENT

GDP invested
in research

1.5%

public research
foundations

2
(FBK and FEM)

university

1

16,000 students
15 postgraduate programs
10 departments
4 research centres

Up to

80%

in non-repayable
contributions
for applied
research projects

4 SMART SPECIALIZATIONS

agrifood

quality
of life



energy and
environment

mechatronics

public and private
research centres

40

proton therapy
centre

1

researchers

16.9

per 1,000 employed persons

The image shows the exterior of a modern building with large glass windows and a concrete facade. Three flags are visible on poles in front of the building: the European Union flag, the Italian flag, and the Trentino-South Tyrol flag. The building is illuminated from within, and the sky is a clear blue. The text '1.1' is overlaid on the top right of the image.

1.1

Trentino Sviluppo

Trentino Sviluppo is the company established by the Autonomous Province of Trento to support business, innovation and territorial marketing. Operating since 1986, Trentino Sviluppo is the point of reference for companies, startups and professionals who want to grow, work and design in Trentino and arise as leading players on the world stage.



1.2

Our vision

We have been promoting for over thirty years the economic growth of our territory, supporting the systematization of human, production, technological and industrial capital provided by organizations and local communities.

We operate in a logic of network and subsidiarity towards the private initiative.

We ensure the optimal use of productive and touristic assets and we attract investments and new projects from Italy and abroad, suggesting innovative strategies and monitoring the effects of public policies on the local entrepreneurial ecosystem.

We boost innovation and sustainable development in Trentino. We offer high added value technology services to local companies, favouring industrial research, the growth of skilled occupation, strengthening local communities and the dialogue between public and private stakeholders.

1.3

Our mission



OVER 30 YEARS OF HISTORY

Trentino

Sviluppo

system

Trentino

Managed
assets

1.1

Billions of euro

Employees

100

subsidiary
companies

1

affiliate
companies

40

KEY AREAS



FDI and
companies
attraction



Export and
internationalization



Business
location
management



Cable Car
Asset Management



Incubation
and innovative
services



ProM Facility
Design and fast
prototyping services



Strategic
cluster
development



Supporting film production
companies through
Trentino Film Commission



WHAT WE DO

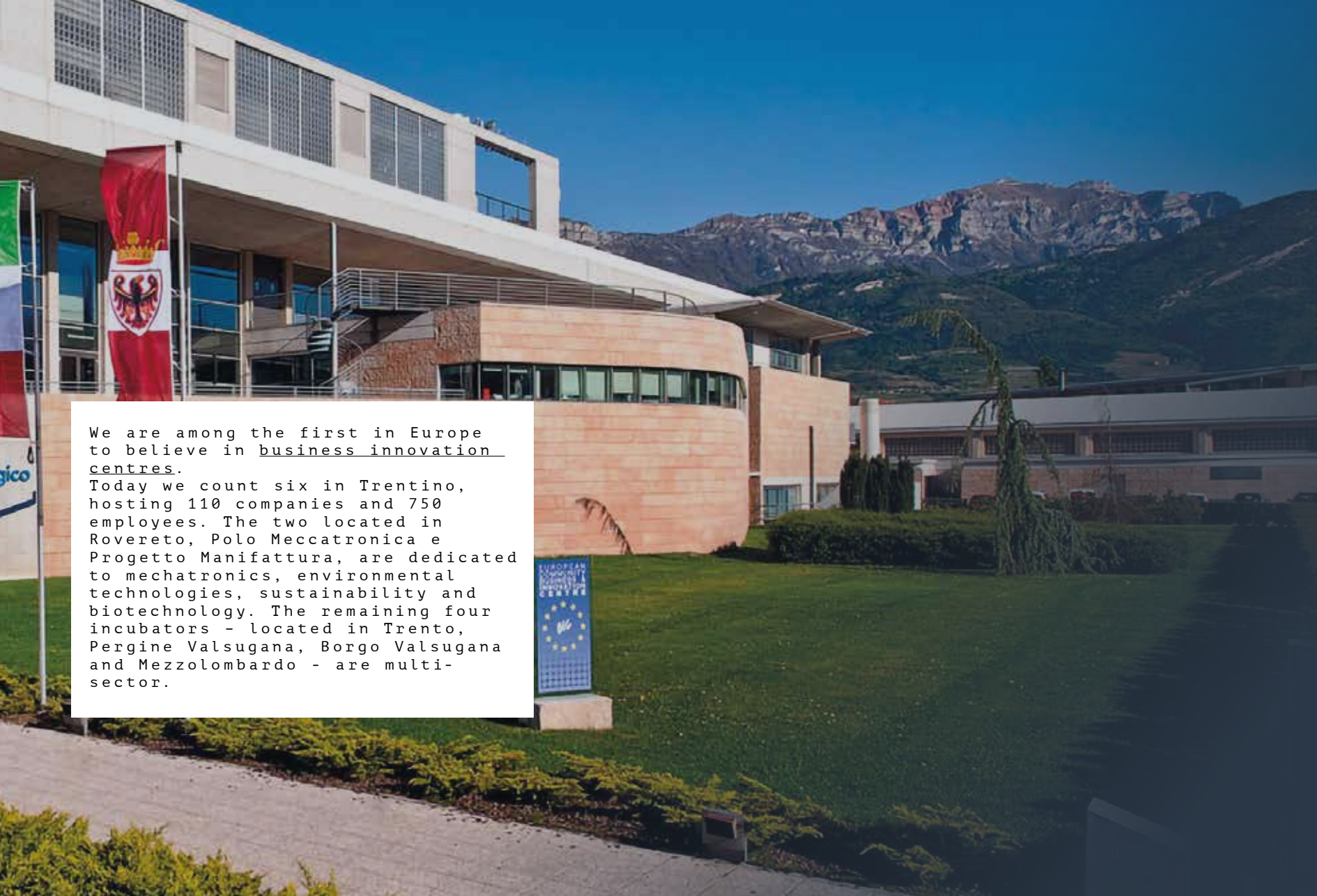
Science

parks and

business

incubators

Polo
Tecnolog
Rovereto



We are among the first in Europe to believe in business innovation centres.

Today we count six in Trentino, hosting 110 companies and 750 employees. The two located in Rovereto, Polo Meccatronica e Progetto Manifattura, are dedicated to mechatronics, environmental technologies, sustainability and biotechnology. The remaining four incubators - located in Trento, Pergine Valsugana, Borgo Valsugana and Mezzolombardo - are multi-sector.



www.polomeccatronica.it

2.1

Polo

Meccatronica

Advanced manufacturing - and in particular automotive, automation industrial, robotics, sensors and systems intelligent - has a preponderant role in our economy, employing about 10 thousand people in around 800 companies. At their service, Rovereto hosts, on an area of 14 hectares, Polo Meccatronica. Large industrial groups, innovative startups, research centres such as Fondazione Bruno Kessler and universities run their operations in the hub. The incubator also hosts a variety of specialization courses. Companies can also rely on ProM Facility, a product development prototyping and development laboratory product inaugurated in 2017

and financed with the European Fund for Regional Development. The lab includes cutting edge machinery and technology for simulation, design, testing, 3D printing, laser cutting, metrology and digitization processes.



www.progettomanifattura.it

2.2

Progetto Manifattura

Progetto Manifattura is our technology park for circular economy, smart building, sustainable mobility, clean energy, biotechnology, sports industry and quality of life. The compound is located in Rovereto - rising in an area of 9 hectares - in the former tobacco factory built by the

Austro-Hungarian Empire in 1855. The renovated historic buildings house companies and startups, as well as the Microsoft Cosbi bioinformatics centre, the master's degree course in Sports Science and Physical Performance of the Universities of Trento and Verona, and Habitech, the first Italian district for energy and the environment.

The natural completion of the historical compound is Be Factory: 25 thousand square meters of low-carbon production

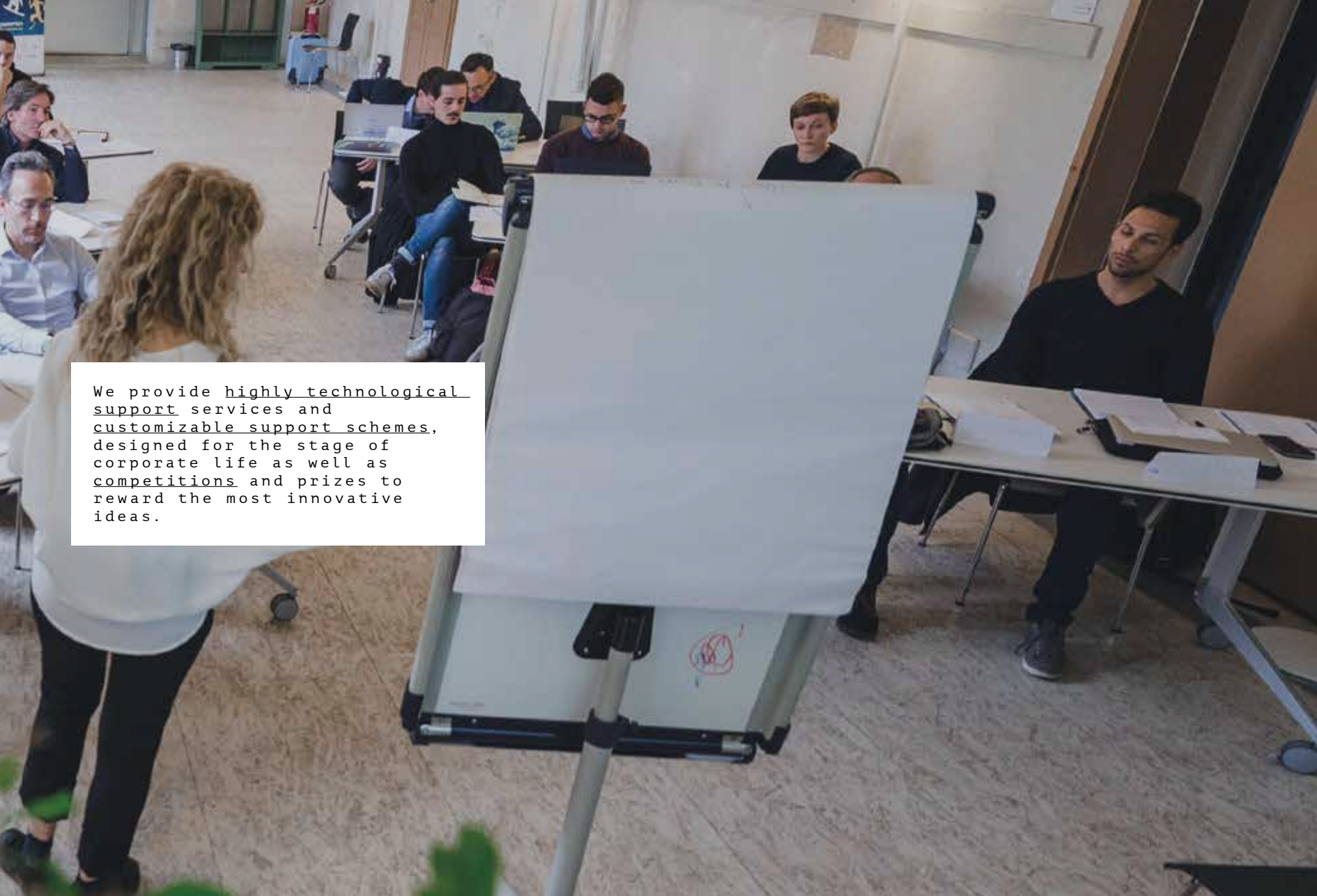
spaces made of wood with a low landscape impact, designed by Japanese architect Kengo Kuma, with high energy and comfort performance.





WHAT WE OFFER

High added-value
services
and
spaces for
business



We provide highly technological support services and customizable support schemes, designed for the stage of corporate life as well as competitions and prizes to reward the most innovative ideas.



2.3

Business attraction and location management

We are committed to bringing together the skills sought by companies and local expertise. We support companies looking for a home in Trentino, identifying the most suitable productive areas and properties and also building relationships with institutions and research centres.

www.investintrentino.it

We encourage the development of new collaborative research projects and open innovation among the companies established in our Business Innovation Centres, as well as networking opportunities with other local companies, University of Trento, HIT-Hub Innovazione Trentino, Mach and Kessler foundations and other research institutions located in Trentino. Rovereto hosts our technology parks, where we manage laboratories serving companies and the mechatronic and green supply chain.

2.4

Networking and technological transfer





2.5

Export support services and internationalization

We promote commercial and institutional missions all over the world, as well as the participation in trade fairs and incoming foreign economic operators, to create a community of companies able to face foreign markets according to network, district and supply chain dynamics. Each field activity is preceded by seminars and group training courses. Our proposal includes qualification courses for

companies belonging to specific sectors and international coaching, which consists of customized methodological transfer interventions supporting individual companies in defining or reviewing the access strategy to specific foreign markets.

We provide solutions for every phase of a business life cycle: training, information and support to fund development through alternative channels to banking, such as matching funds, equity crowdfunding, dedicated calls for tenders and investor networks. We promote opportunities to meet business angels, accelerators, venture capital funds and private equity, as well as companies whose mission is participation in innovative

companies, intermediaries and banks that manage equity instruments. Last but not least, through our investee company Trentino Invest, we support innovative entrepreneurship with a high R&D intensity in the early stage and investments requiring company support schemes.

2.6

Business finance



New businesses support services

We support startups and new companies with feasibility studies, company formation, market analysis, planning and construction of the business model. Moreover, we present the opportunity to join Trentino Startup Valley program, which provides hospitality, tutoring and specialized services and accompanies them in the bootstrap, validation and market access phases.

AN ACADEMY MULTIPLIED BY THREE

Innovation Academy

since 2015 has provided more than 2,000 hours of training for 1,000 new entrepreneurs in management and corporate finance, communication, EU project design, open innovation, intellectual property, market.

Hypermec Academy

Advanced training course for mechatronic engineers in 3D printing, electronics, metrology and ICT.

Circular Re-Thinking

the latest addition, highly professionalizing, is designed to provide new skills to future specialists in the circular economy.

TWO BUSINESS ACCELERATORS

SPIN Accelerator Italy

aimed at sport-tech startups. In partnership with the University of Trento and HYPE-Sports Innovation.

Climate-KIC

Startup Accelerator

for circular economy and zero-carbon economy. In partnership with the European Institute of Innovation & Technology



WE ARE COMMITTED TO OUR LAND

An aerial photograph of a mountain valley. In the foreground, there are lush green vineyards and fields. A small town with red-roofed buildings is nestled in the middle ground. The background features large, dark mountains under a cloudy sky. The text is overlaid on the left side of the image in white boxes.

3.1 Doing business
in the mountains

3.2 Winter
infrastructure
and cableways

3.3 Trentino Film Commission



3.1

Doing business in the mountains

We believe in a balanced and sustainable economic development spread throughout the territory. Hence the focus on industrial settlements in peripheral centres, the decentralization of 4 Business Innovation Centres in as many valleys and the development of productive condominiums in Malò, Avio, Grigno and Pieve Tesino, where good neighbourhood relations between companies allow creating products

with high added value and new collaborations. Specific calls for proposals are issued to encourage established companies, young researchers and startupper to invest in the heart of the Alps. Similarly, we support artisans who want to revisit traditional mountain crafts and products innovatively.



3.2

Winter infrastructure and cableways

We hold share packages and technological systems in cableway companies intending to strengthen the economic and tourist vocation of peripheral areas. We coordinate structural investments starting from the design phase, promote the creation of synergies and economies of scale between operators of different sizes and promote continuous training through advanced training courses.

3.3

Trentino

Film

Commission



We support production companies to enhance the cultural, environmental and historical heritage of Trentino by searching for locations and hospitality, finding professionals in the area and facilitating relations with public authorities. We promote the development of the local audiovisual industry and offer training opportunities.

www.trentinofilmcommission.it

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Images: KLR Foto, Michele Purin, Jacopo
Salvi, Andrea Sottana